



ACEMIL

INTRODUCTION

**RAIL CARGO  
HUNGARIA  
TRANSPORTATION  
SERVICES**



# INTRODUCTION

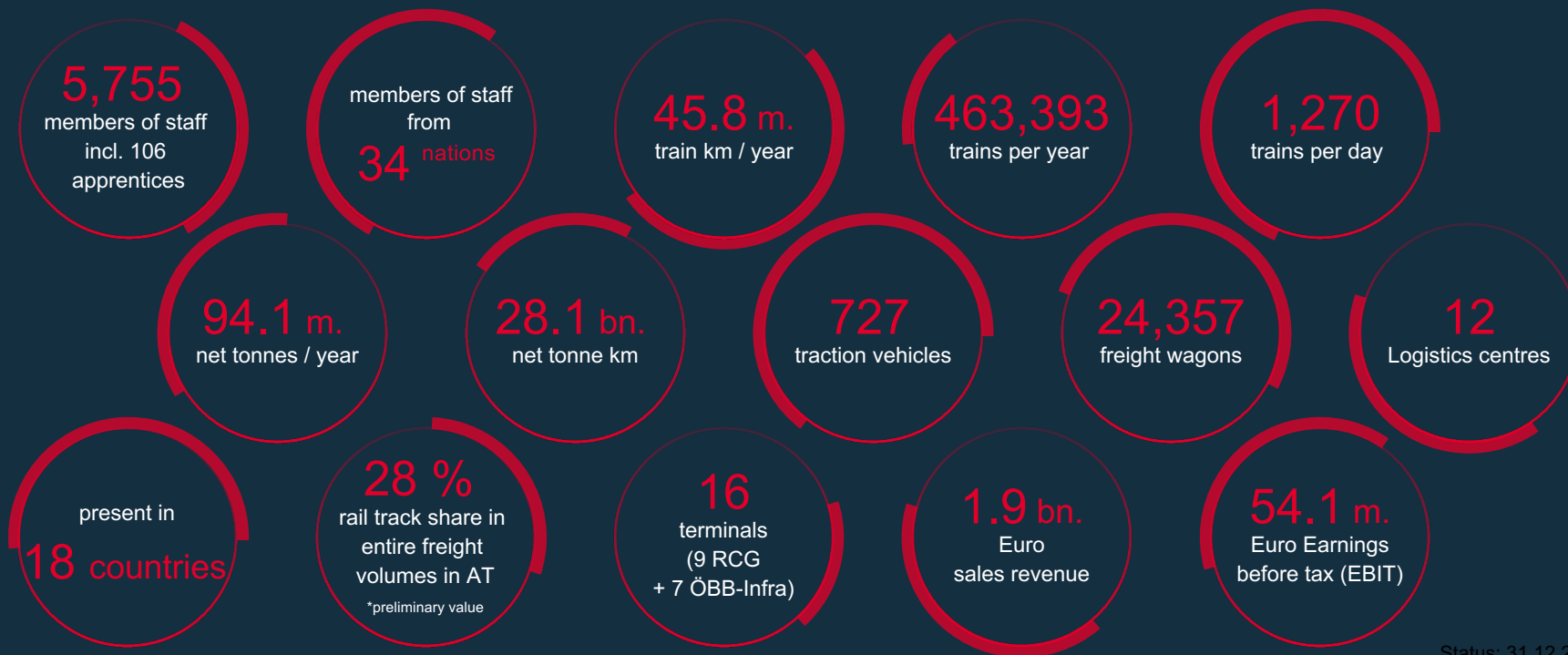


Acemil Zrt. leads the working group that was formed to further develop and coordinate rail transport logistics operations.

The main focus of its activities is to speed up the transport of industrial raw materials by rail and to increase the volume that can be transported from China. In addition to the Chinese and Hungarian members of the working group, Rail Cargo Hungaria Zrt. - a company owned by the state-owned railway company Ostrava - is a strategic partner in the project and will be a member of the group, which will carry out rail transport tasks by using its capacities.

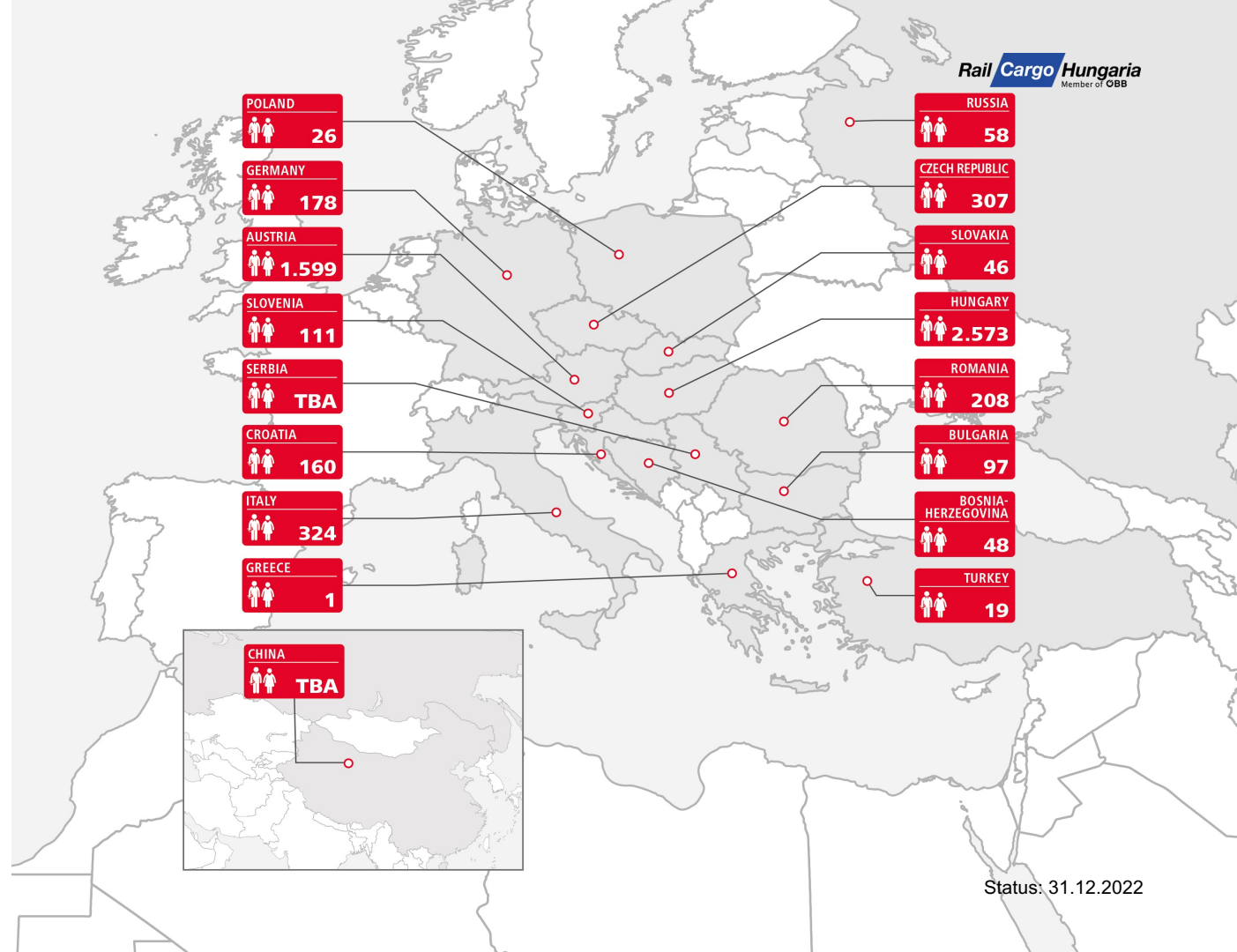
In this presentation you will find detailed information on the activities of Rail Cargo Hungaria Zrt.

# Rail Cargo Group Facts & Figures



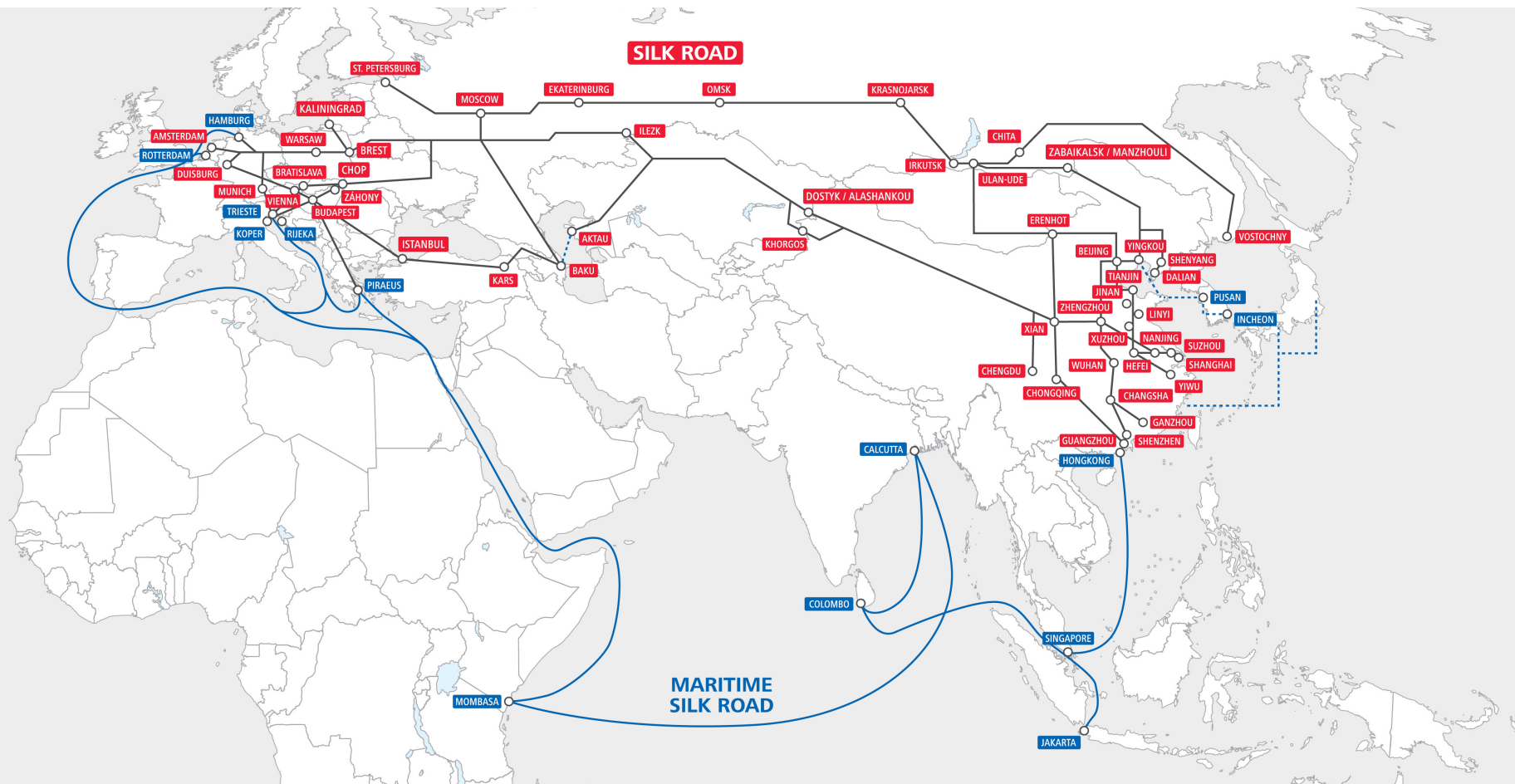
5,755 employees  
worldwide

It's thanks to our  
5,755 logistics  
professionals from  
34 nations that over  
460,000 trains a  
year reach their  
destinations safe  
and sound.





TransNET – Our network of TransFER connections, combinations and individual routes from Europe all the way to Asia



# TransFER in detail with departures almost daily

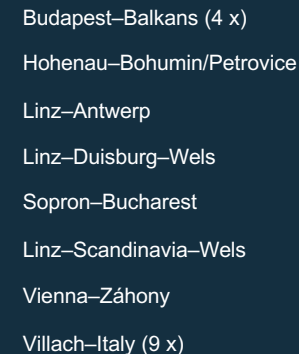
## INTERMODAL



A vertical red line with circular endpoints at the top and bottom, representing the central axis of the intermodal routes. To the left of this line, a list of destinations is provided. To the right, a list of origins is provided. The routes are as follows:

From	To
Genk–Curtici	Enns–Hamburg/Bremerhaven
Paskov–Gdansk	Linz–Hamburg/Bremerhaven
Giengen–Cerkezköy	Melnik–Hamburg/Bremerhaven
Bratislava–Köseköy	Vienna–Hamburg/Bremerhaven
Budapest–Neuss	Wolfurt–Hamburg/Bremerhaven
Budapest–Istanbul	Melnik–Wilhelmshaven
Curtici–Istanbul	Verona–Hannover
Bratislava–Istanbul	Verona–Lübeck
Linz–Wels–Duisburg	Verona–Regensburg
Duisburg–Villach–Ljubljana	Wolfurt–Rotterdam
Vienna–Milan	Bratislava–Koper
Vienna–Wels–Hall–Bludenz–Wolfurt	Budapest–Koper
Wels–Vienna–Budapest	Villach–Koper
Xian–Vienna–Milan	Munich–Trieste
Jinan–Budapest	Villach–Trieste
Xian–Budapest	Wels–Trieste
Ganzhou–Budapest	Trieste–Vienna–Linz–Trieste
Asia–Moscow (13 x)	Duisburg–Cervignano–Trieste
China–Vienna (LCL)	

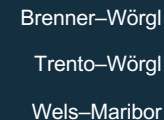
## WAGONLOAD



A vertical red line with circular endpoints at the top and bottom, representing the central axis of the wagonload routes. To the right of this line, a list of destinations is provided. The routes are as follows:

To
Budapest–Balkans (4 x)
Hohenau–Bohumin/Petrovice
Linz–Antwerp
Linz–Duisburg–Wels
Sopron–Bucharest
Linz–Scandinavia–Wels
Vienna–Záhony
Villach–Italy (9 x)

## ROLLING ROAD



A vertical red line with circular endpoints at the top and bottom, representing the central axis of the rolling road routes. To the left of this line, a list of destinations is provided. The routes are as follows:

To
Brenner–Wörgl
Trento–Wörgl
Wels–Maribor

Status: 10.01.2023

# Facts & figures RCH



# Unique Selling Points of Rail Cargo Hungaria

One of the **home markets** of the Rail Cargo Group, the second largest rail logistics company group in Europe.

Outstanding **market and segment know-how**. Excellent **international connections** in Southern, Central and Eastern Europe.

**Market leader** in Hungary the central hub for international rail transport.

Innovative digital **solutions for the automation of production processes**.

Compared to road transport, transport by rail results in **21 times less CO<sub>2</sub>** per tonne.

Rail Cargo Hungaria is the only railway company in Hungary, that operates a nationwide **single wagon network**.





- **Mineral oil, gas and chemical industry** – By organising and implementing reliable, tailor-made block train and single wagon transport solutions for the mineral oil, gas and chemical industry, our company contributes to the successful operation of our customers, both at national and international level.
- **Agriculture** – RCH annually **transports** ca. 2 million tonnes of grain, sugar beet, sugar, food, oil seeds, and vegetable oils **on national and international routes**. In addition to transport services, our company also provides special freight wagons for carrying agricultural products in order to facilitate our customers' commercial activity.
- By **utilizing the synergies** between the Hungarian subsidiaries of the Rail Cargo Group, we offer our partners complex freight forwarding, transport and storage services.

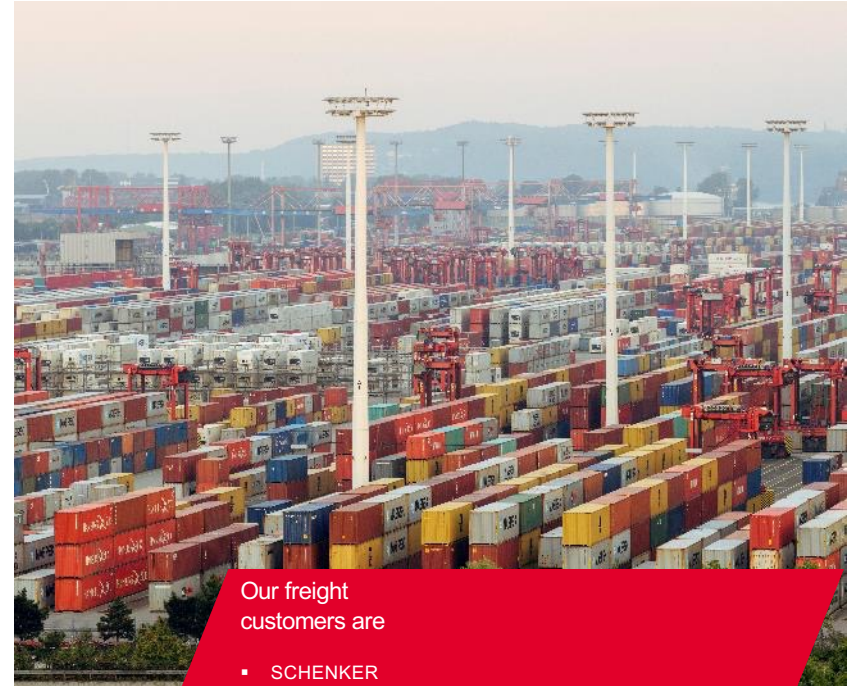


Our freight  
customers are

- |                     |                      |
|---------------------|----------------------|
| ■ MOL Csoport       | ■ Bunge              |
| ■ BorsodChem Zrt.   | ■ Linde              |
| ■ Agrana Csoport    | ■ Dynea              |
| ■ Magyar Cukor Zrt. | ■ Brenntag           |
| ■ Cargill           | ■ Nitrogénművek Zrt. |
| ■ Glencore          | ■ PRÍMAENERGIA ZRT.  |

# Intermodal

- Combined **transport** is an **environmentally-friendly mode of freight transport** of national economic significance, also emphasised by the European Union.
- This mode of transport **combines the reliability of rail, flexibility of the road, the international transport possibilities of the ships and the speed of planes to a homogenous transport chain.**
- Whether containers, semi-trailers or swap bodies, **Rail Cargo Hungary has decades of experience in the area of combined transport on rail**, and ensures the environmentally-friendly transportation of intermodal shipments both overseas and in Europe.



Our freight customers are

- SCHENKER
- VTG
- COSCO SHIPPING
- CD Cargo

## Rail Cargo Operator

- Our operator units in five countries secure a Central European network and high-frequency long-haul connections (TransFER) between economic regions (ports, industrial areas and urban centres) for our customers
- Rail Cargo Group operator companies:

### Austria

Rail Cargo Operator - Austria GmbH

Management:  
Bernhard Ebner

1100 Vienna, Am Hauptbahnhof 2,  
Austria

Mobile +43 664 88171886 (B. Ebner)

### Czech Republic

Rail Cargo Operator - ČSKD s.r.o.

Management:  
Gerhard Kratochwil, Lukas Bernard

13000 Prague, Žerotínova 34,  
Czech Republic

Mobile +420 603 288 050 (G. Kratochwil)  
Mobile +420 606 654 101 (L. Bernard)

### Slovakia

Rail Cargo Operator - ČSKD s.r.o.

Management:  
Gerhard Kratochwil

01001 Žilina, Bratislavská cesta 60,  
Slovakia

Phone +420 603 288050 (G. Kratochwil)  
Phone +421 902 410 605 (A. Gastan)

### Germany

Rail Cargo Operator - Port/Rail Services GmbH

Management:  
Gerhard Kratochwil

28195 Bremen, Hutfilterstraße 16-18,  
Germany

Phone +42 603 288050 (G. Kratochwil)

### Hungary

Rail Cargo Operator - Hungaria Kft.

Management:  
Agnes Hernad, Attila Mazsi

1133 Budapest, Váci út 92,  
Hungary

Phone +36 70 606 6260 (A. Hernad)  
Phone +36 30 638 8779 (A. Mazsi)



**A Rail Cargo Operator - Hungary** provides regular intermodal train connections between the European economic regions and ports.

With our **TransFER Budapest–Koper** connection we provide direct, almost daily trains between the Adriatic port and Hungary.

With our **TransFER Budapest–Neuss** we transport containers and semi-trailers three times a week between Hungary and Germany.

Six pairs of trains are available **between Budapest-BILK and Turkey (Halkali)**,

our **TransFER Budapest–Vienna/Wels** runs three times a week.

Apart from that, we handle a significant number of trains between Budapest and Rijeka, Piraeus, Záhony, Austria and Slovakia.



# Rail Cargo Logistics | Expert site logistics, freight management, dangerous goods handling, industrial agricultural logistics

- Rail Cargo Logistics transports around **3 million tonnes of agriculture products** a year – on account of the huge agriculture production volumes from Southeast Europe to Italy.
- The transportation of about **2 million tonnes of chemical products** makes Rail Cargo Logistics a real expert in handling dangerous goods.
- With its international transport services for **5 million tonnes of mineral oil**, Rail Cargo Logistics is the ideal partner for the global mineral oil industry.

## Wagon Leasing

Rail Cargo Logistics manages its own wagon pool with different types of wagons. The focus is on tank wagons and agricultural wagons (around 2,700 wagons):

### Our Services

- Wagon types that match product demands
- Expertise in wagon damage management, maintenance, assessments, cleaning and repairs
- All-in services including leasing and freight in a modular system

## Site Logistics

With its logistics site in Krems, Rail Cargo Logistics is a fully-fledged dangerous goods handler.

### Our Services

- Freight management for rail, truck and ship
- Warehouse logistics with dangerous goods storage facilities for different types of dangerous goods
- Value added services like repacking, labelling, order picking, customs clearance and waste management
- Dangerous goods safety managers (ADR, RID, IATA, IMDG)

## Climate Protection

- Rail freight transport in Austria saves the climate **1.1m. tonnes in CO<sub>2</sub> emissions**
- You would have to plant a forest **one third of the size of Vorarlberg** in order to absorb this much CO<sub>2</sub>.

A comparison of CO<sub>2</sub> emissions:



**GMP+ B.4**  
certification

**3 million**  
tonnes of agriculture  
products/year

**2 million**  
tonnes of chemical  
products/year

**5 million**  
tonnes of mineral oil/year

**32 employees**

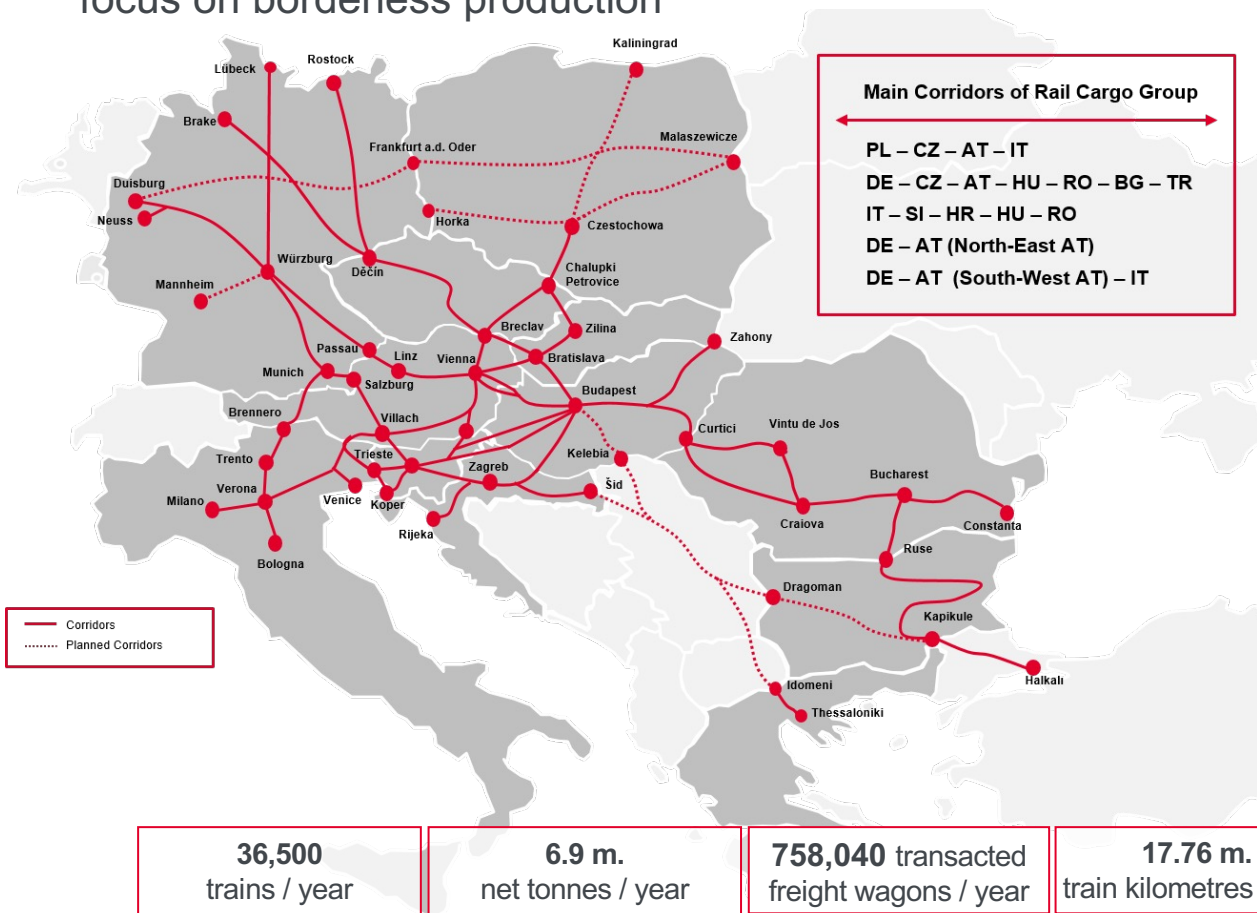
**198 m.**  
Euro revenue

**9.8 m.**  
net tonnes

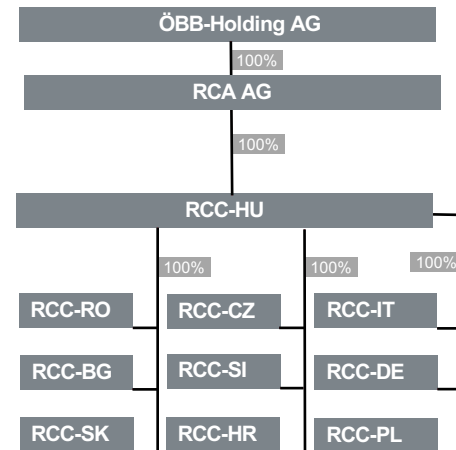
**ISO 9001:2015**  
certification

**BS OHSAS 18001:2007**  
certification

# Rail Cargo Carrier | RCG in-house production network – 13 countries with a focus on borderless production



## Structure



## Resources



93



1,000

STATUS: 31.12.2021

# Rail Cargo Carrier

Rail Cargo Carrier Kft., the Budapest based subsidiary of the Rail Cargo Group, **provides international traction services.**

**Next to Hungary, RCC is operating in 10 countries** (Bulgaria, Croatia, the Czech Republic, Germany, Italy, Romania, Slovakia, Slovenia, Poland and Serbia).

Our carrier network connects the **industrial centres of the North Sea with the Adriatic Sea and the Black Sea.**

We offer top quality international traction services with multi-system locomotives and are **running block trains through several countries across Europe** preferably without a change of the traction vehicle.



## Rail Cargo Terminal - BILK: RCG Terminal in Budapest – Location



**Rail Cargo Terminal - BILK** is located in the heart of Europe in **Budapest**, next to the Budapest motorway ring road M0, and the railway main line 150, connecting Budapest with Belgrade.

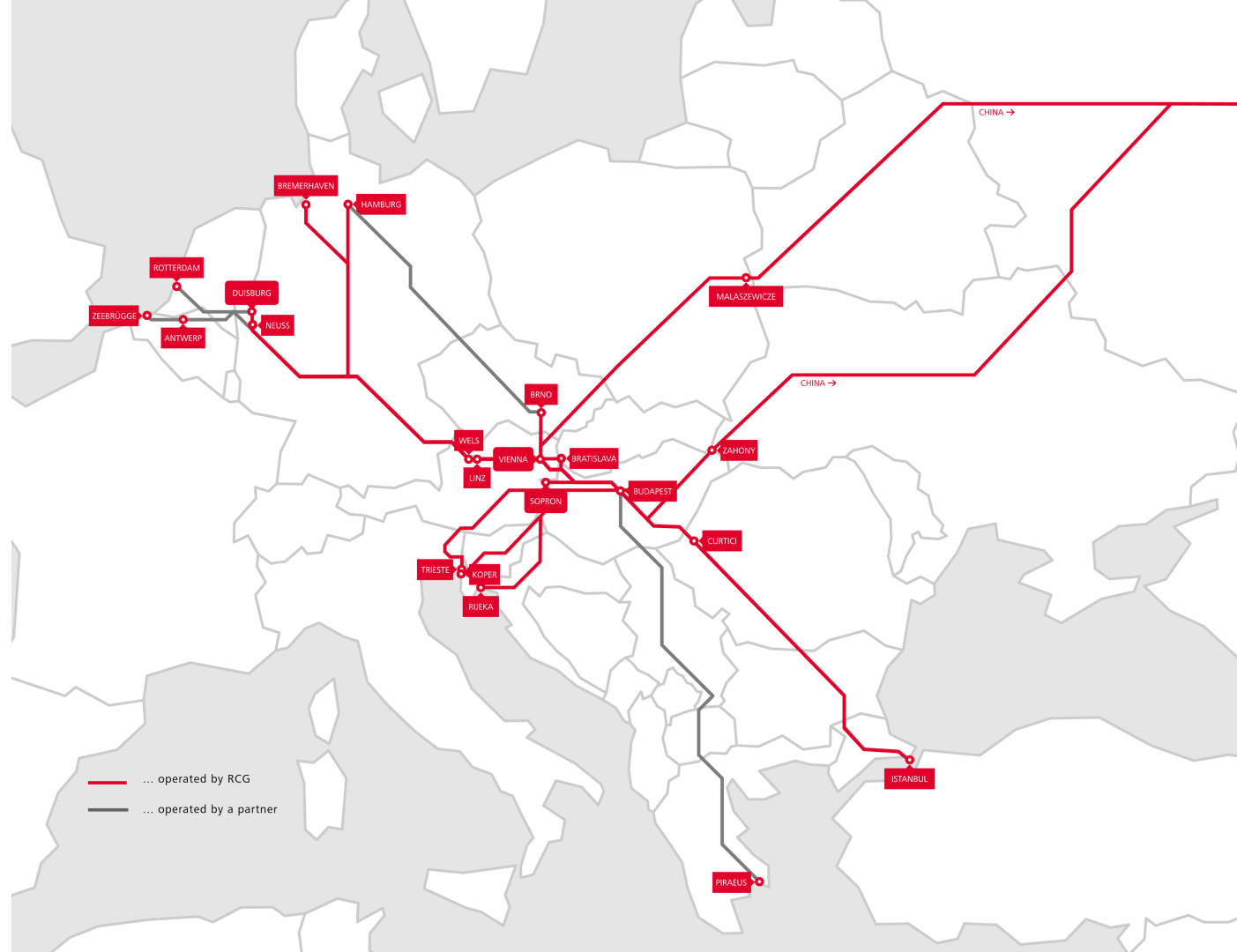
**Budapest** is crossed by European Rail Freight Corridors RFC6, RFC7, RFC9 and RFC11.

**Budapest is an important transport hub** connecting the transcontinental and maritime silk road, the Adriatic ports, and Western and Northern Europe.



## Rail Cargo Terminal - BILK: Our Connections

Our network of  
TransFER connections  
operated by RCG and  
partners



# Rail Cargo Terminal - BILK: Equipment



Size of area: **22** hectares



**7** x 750-meter-long rail sidings



**2** x 240-meter-long rail sidings



**2** gantry cranes



**6** reach stackers for loaded units



**3** empty handlers



**2** verified weighbridges



**5** forklifts



**2** terminal tractors



**2** terminal trailers



**72** reefer plugs

# Services



Handling of  
ADR/RID goods



Container  
repairs

VGM weighing service



Depot services



Handling of  
reefer containers





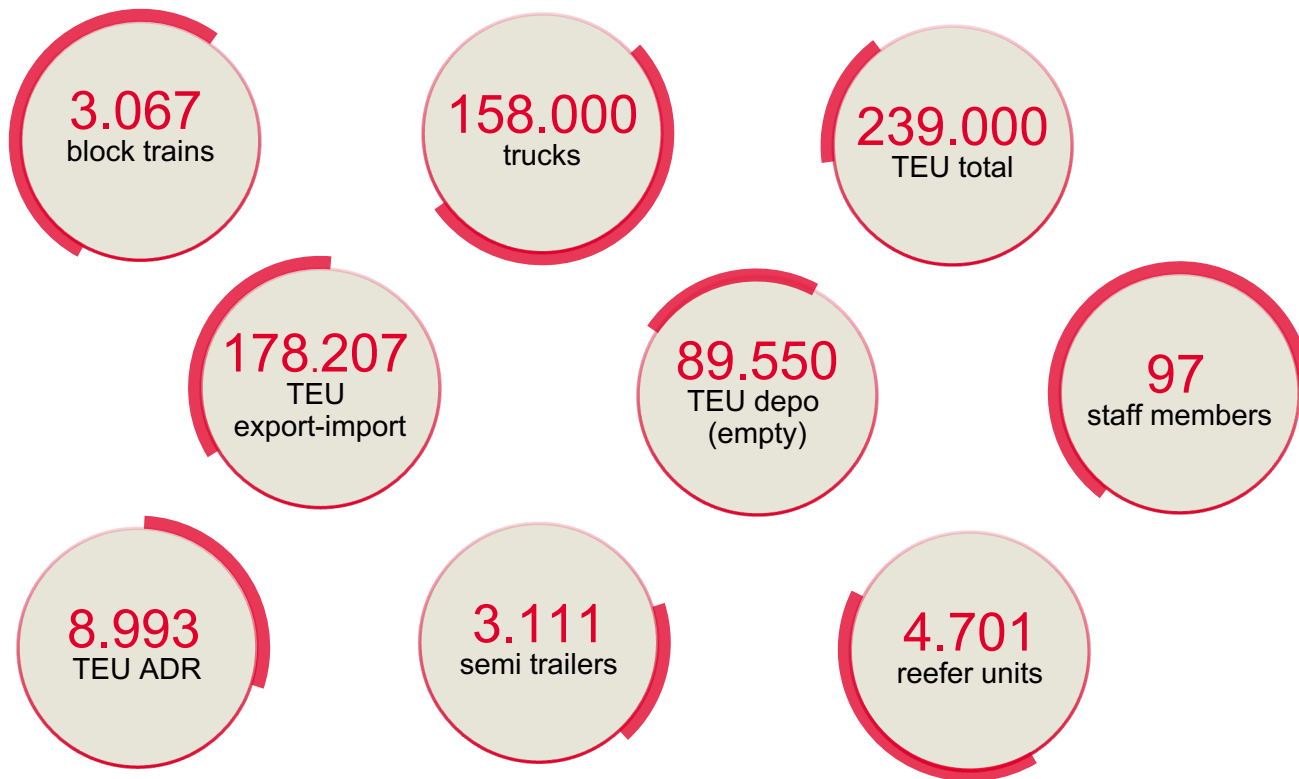
# Operations

- Open 24/7 for rail and road traffic, customer service on site open from 6:00 am to 5:30 pm on workdays and from 6:00 am to 11:30 am on weekends.
- Fully GPS-covered territory
- Truck licence plate recognition system
- Surveillance system with 140 digital cameras



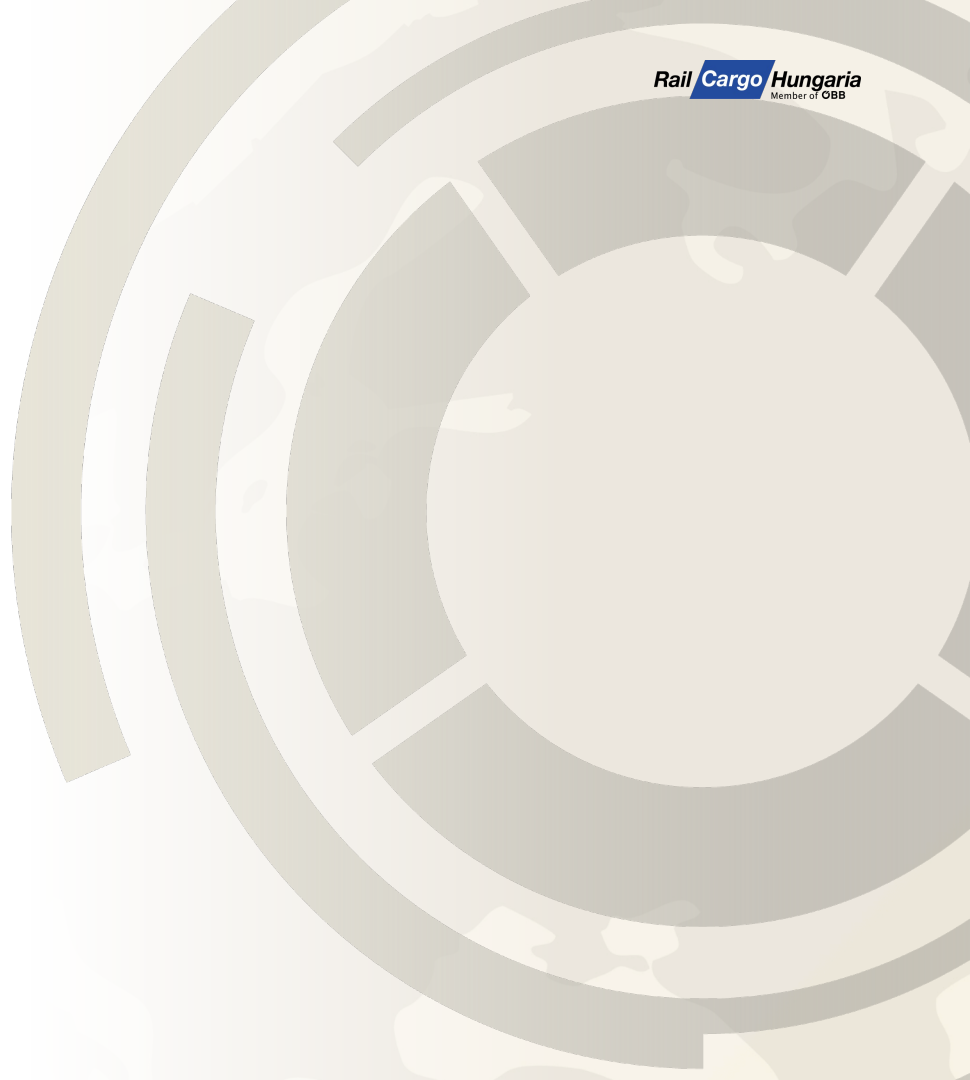


# RCT-BILK in numbers 2022



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Rail Cargo Group is opening Europe for  
China

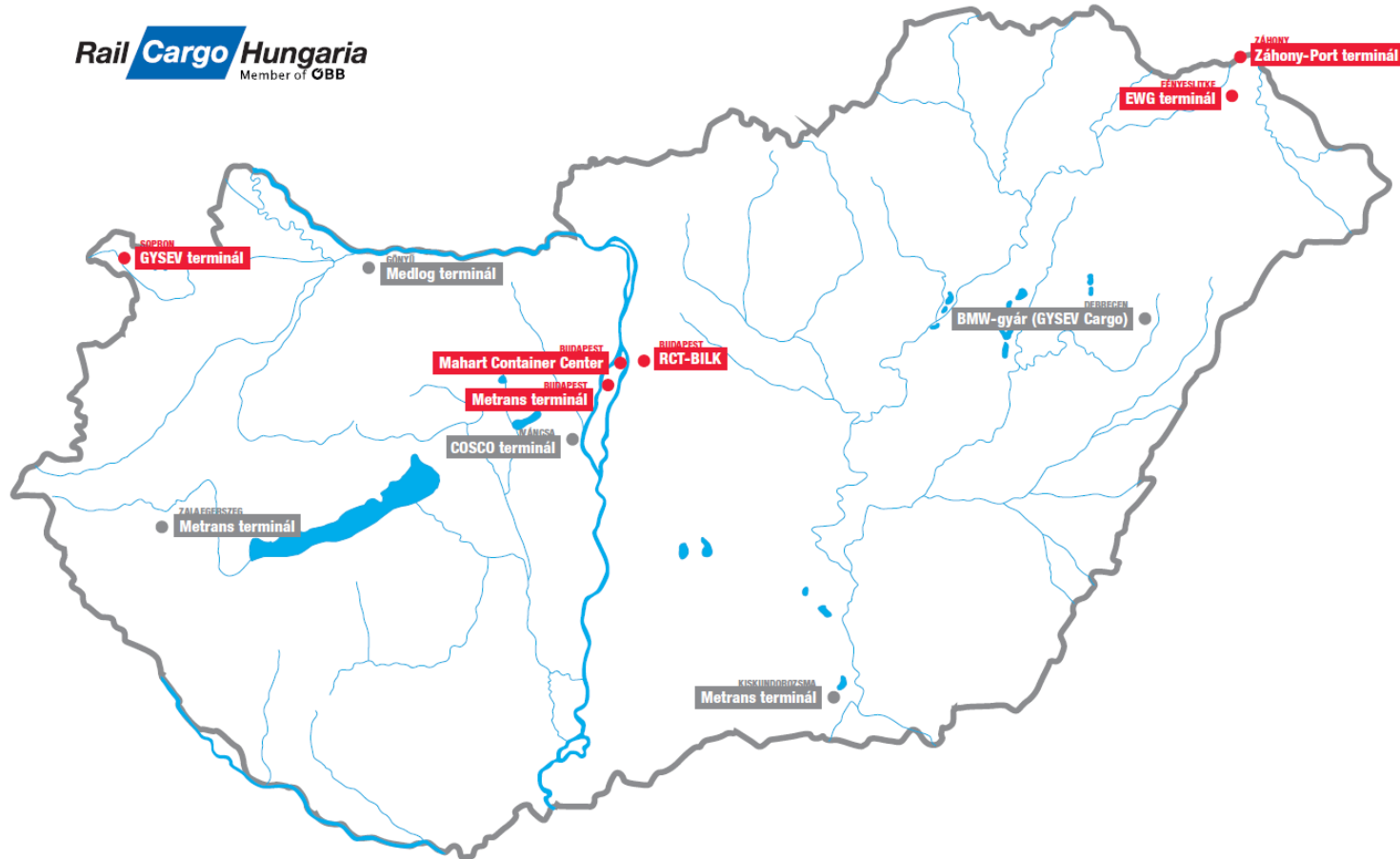


## Our relations with China

- CRRC locomotives, wagons, spare parts
- COSCO as partner and customer
- Continuous flows from China to Hungary via Malaszewicze
- RCO China office established recently
- RCG is working on establishing a rail connection between Constanta and Budapest for containers arriving from China on the Middle Corridor
- Branch office opening: 1 January 2023 in Shanghai

Rail Cargo International Freight Forwarding Co. Ltd

# Current and planned future container terminals in Hungary



## Our mission

We are committed to linking Europe and China by rail, and we place a strong emphasis on intermodal transport and strengthening trade links. Our mission is to provide better connections for our partners and to support globally developing trade.

